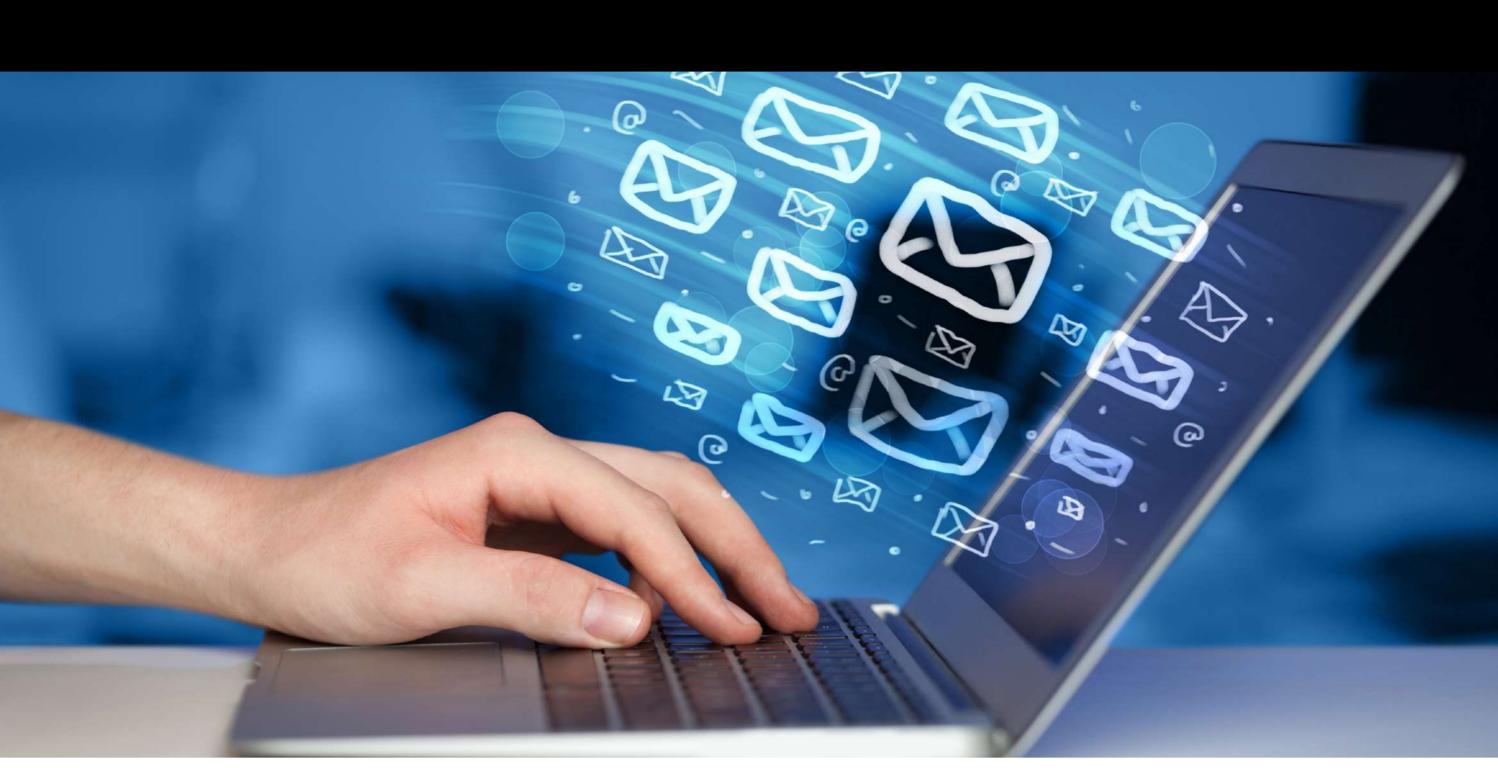


# Cognitive Email Solution

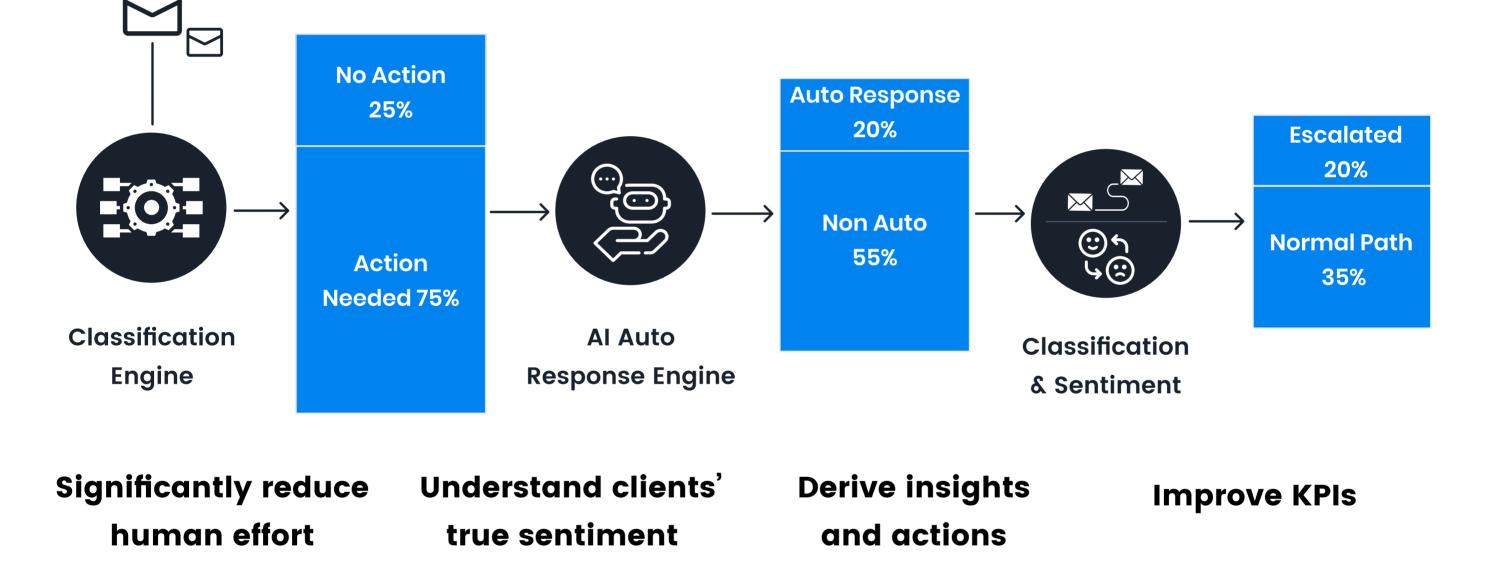
Minimize the human effort to respond to customer emails using an intelligent AI solution to analyze sentiment, autoreply when possible, and prioritize and escalate emails requiring immediate attention



## Opportunity

- Minimize human effort required to respond to customer emails
- Improve response time for critical emails
- Reduce customer escalations
- Improve Customer Experience (CE) metrics

#### **Wow Factor**



## **Supporting Evidence**

- 25% no action needed ("thank you" notes confirming question answered, spam, etc.)
- 15% auto-response (shipping status, documentation links, support guidance, etc.)
- 40% with negative sentiment score prioritized and routed for reply
- 70% reduction in response time

#### So What

- Significant reduction in cost to serve: 40% no action or auto response emails
- Timely response prevents escalation to more expensive support channels, enabling:
  - further reduction in cost to serve
  - higher CE metrics & CSAT ratings

### **Success Stories**

Real time email routing enabled by highly accurate AI/ML algorithms

10% improvement in Customer Experience (CE) Index







